

# Manage your contacts on-the-go



## COSENTIAL FOR MOBILE

Business Development is all about building relationships while educating prospects on why your company is the best choice for them. It's safe to say your smart phone is your lifeline: most projects come from your relationships, but where do those check-ins, decisions, and strategic insights go?

While out nurturing prospects your opportunity data is held hostage somewhere in an email thread. Insights need to be at your fingertips to ensure you are never blindsided in a meeting and enable you to break into new markets.

The fastest way to bring teams and their data together is to enable the way you execute project pursuits today. Cosential for Mobile makes it easy for Business Developers, Doer-Sellers, and professionals out in the field to manage contacts and feed teams critical milestone moments straight from their smart phone.

Stay in-the-know with Companies, Contacts, Relationships and Activity Management while you're on-the-go.

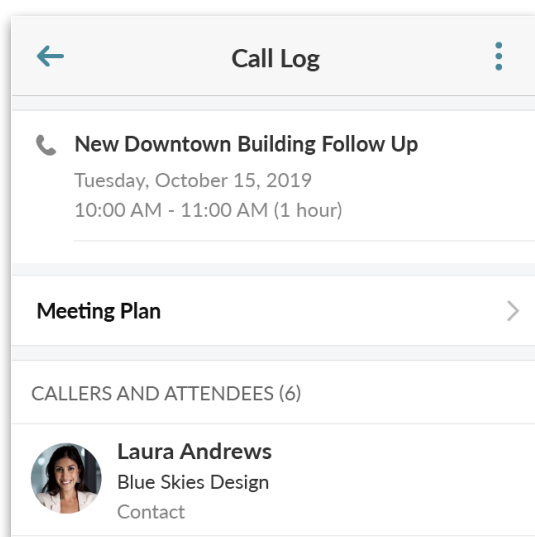


## We meet you where you are.

Cosential is the only growth platform that goes beyond a CRM in owning the pre-sales process for market leaders winning business in the AEC industry. Learn how easy it is to drive ahead with business pursuits while you're on-the-go with Cosential for Mobile.

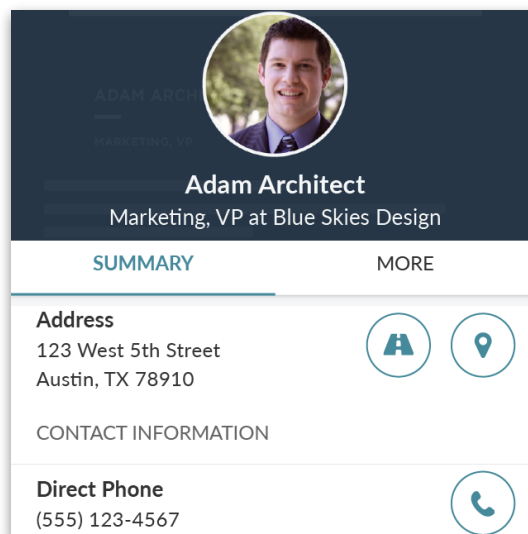
### Grow and enhance your Contacts & Leads on the spot

- Create a Lead in the moment of your meeting, or even scan a business card to make a key Contact with accurate details.
- Surface and link strategic insights, like LinkedIn profiles or Company pages, to Contacts.
- Uncover past records associated with any Company.



### Visualize your pursuits and strategize check-ins based on location

- Instantly access Contacts, Personnel, Opportunity, and Projects history.
- Drill into Company, Contact, and Opportunity insights based on geolocation.



### Understand your connections and business insights

- Transform your address book with Cosential CallerID to automatically recognize name and company with each inbound call received.
- Create meeting plans straight from your Contacts.
- Manage your business activities and automatically record call logs.

